# **ROB HEIJKOOP TRADING BV**



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Rob Heijkoop Trading B.V. was founded at the end of 1991 with the primary goal of purchasing and selling engines, engine parts, turbochargers, turbo parts and related maritime products such as anchors, chains, compressors, etc.

Rob Heijkoop Trading B.V. can be reached 24 hours a day, 7 days a week by phone, fax or Internet.









# Introduction

Rob Heijkoop Trading B.V. supplies parts for all types of ships such as: tankers, cargo ships, ro-ro ships, dredgers, passenger ships and the towage sector. Our customers (shipowners, merchants and energy stations) can be found all over the world. The parts for diesel engines that Rob Heijkoop Trading supplies are suitable for every use such as propulsion, generator use, pump systems and standby systems.

We can supply parts for both 2-stroke and 4-stroke engines whether these are, slow-, medium- or high-speed models from our range.

### A few milestones

A new building was built in 1995 in Dordrecht 20 km to the south of Rotterdam that very soon became too small and in 1996 the work on expanding the building was started.

When activities took off tremendously by 1999, plans were made for building a complex on the Dordtse Kil III industrial site that was being developed. In November 2003 the new building became operational.

Our latest complex has a total floor area of approximately 33,000 m<sup>2</sup> upon some 10,000 m<sup>2</sup> of which offices and warehouses were built during the first phase.

Our company has been ISO 9002 certified since October 1996 which provides assurances to our customers of the quality that we deliver with regard to both services and deliveries of products. We were again certified for ISO 9001:2000 in June 2003. We received our golden (10-year) certificate in 2006. This certification guarantees our quality since reliability is starting to play a bigger and bigger role. The same work must be carried out within a shorter time period and with a lower budget. Unscheduled downtime must be prevented at all time.





### A few brands for which we can supply parts:

(All parts are suitable for the brands and types below)





**Engines** and engine parts ABC Deutz MWM Kromhout MAN MTU Niigata Nohab Polar Pielstick SKL SWD Stork Stork-Wärtsilä Sulzer Werkspoor Wärtsilä

### Turbochargers

ABB/BBC Bannewitz Garrett Holset KKK MAN Napier Niigata-Napier

### Compressoren

Atlas-Copco Hamworthy Hatlapa Sperre

### Separators

Alfa-Laval Mitsubishi Westfalia



We can deliver many of the parts we offer as follows:

- As new original parts
- As new parts directly from the manufacturer/original equipment manufacturer (OEM)
- As reconditioned parts
- As exchange parts



## New original parts

Rob Heijkoop Trading B.V. buys directly from engine manufacturers for highly competitive prices and always has the shortest delivery times due to its worldwide network. We, in principle, do business with all manufacturers and builders of diesel engines. The original suppliers of various engine manufacturers are also among our suppliers. The services of these suppliers must meet high requirements to ensure we can offer our clients a top rate service.



#### **New OEM parts**

Many parts for diesel engines are not made by one but by various manufacturers to ensure they can offer the best delivery schedule. The parts supplied by suppliers may be small parts such as O-rings, gaskets, etc., but also large(r) parts such as pistons, cylinder liners and even crankshafts.

### **Reconditioned parts**

The wear and tear of (used) parts does not have to be an impediment for reuse. Parts are 100% equal to new from a technical perspective after thorough cleaning, inspection and repair (in accordance with factory standards) and can be used 100% reliably. Benefits: larger stock but lower investments (higher yield) and equal to new.



We can also supply parts on an exchange basis. Reconditioned parts are supplied and invoiced based on the full price. The used parts can be sent to us carriage paid after which a credit note will be issued after inspection. Once we have received the used parts, they are cleaned, inspected and, if possible, repaired based on the specifications of the manufacturer.



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### **Class certificates**

Often, (larger) parts are delivered with certificates issued by: American Bureau of Shipping, Bureau Veritas, Det Norske Veritas, Germanischer Lloyd and Lloyd's Register of Shipping (this is not an exhaustive list).

We have a large stock of parts at our business premises; both new and reconditioned parts. Crankshafts, cylinder blocks, crankcases and cylinder heads can be supplied directly from stock for young and old brands or they can be delivered with a short turnaround time. All shipments are carefully checked and packaged by our employees. We can also handle the shipment of your orders by sea, air or road.

### Accessibility

The good accessibility of the company is extremely important since goods are delivered and discharged by water, road and air. The complex at Dordtse Kil III has an extremely favourable location within this context since it is linked to the A16 motorway (Rotterdam/Dordrecht/Antwerp) and the N3 connecting road with its connection to the A15 motorway (Rotterdam/Nijmegen/Germany).

Take the exit signposted Papendrecht/'s-Gravendeel (A16, exit 20) and drive another  $\pm$ 400 metres or so in the direction of 's-Gravendeel. Now, turn left  $\pm$ 300 metres before the toll gates of the Kil tunnel at the traffic lights, which will take you to the Dordtse Kil III industrial site. After 0.6 km turn left onto Heliotroopring. Drive another 0.6 km and then turn right; after 200 metres you will have arrived at your destination.















Sale of parts that are suitable for the

that are suitable for the following makes as well as others:

ABC Deutz MWM Kromhout MAN MTU Niigata Nohab Polar Pielstick SKL SWD Stork Stork-Wärtsilä Sulzer Werkspoor Wärtsilä etc.

We also specialise in **Turbochargers:** 

ABB/ABC Bannewitz Garrett Holset KKK MAN Napier Niigata-Napier

Separators and Anchors



### **ROB HEIJKOOP TRADING BV**



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